

**Integrity and Excellence, Professionalism and Innovation,
Sustainable Mutual Benefit**



Hantech Bio-Technology (1294 TT) Investor Presentation

Taiwan's Largest One-Stop Platform for Soft-Pouch Health Beverages, Creator of Exceptional Products

2026/08

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Summary

1. Sterilized soft-pouch health beverages offer high consumption rates, high absorption, and portability. **As Taiwan's largest contract manufacturer of sterilized soft-pouch health beverages, the Company provides fully integrated, one-stop services from formulation through packaging design.** Higher capacity utilization and manufacturing efficiency continue to drive revenue and profit growth.
2. **The Company is expanding its production capabilities and introducing new product formats** by adding small-capacity back-seal packaging and large-capacity spouted pouch packaging, along with the associated sterilization equipment. Different filling and sterilization methods will improve the texture, mouthfeel, and appearance of jelly products, enabling the Company to meet a broader range of customer needs.
3. The company's growth **strategy involves actively promoting innovative materials through alliances, deepening comprehensive market penetration, accelerating our global footprint,** expanding across diverse platforms, and continuously increasing market share.

Company Overview

24-Hour Precision Wellness Support

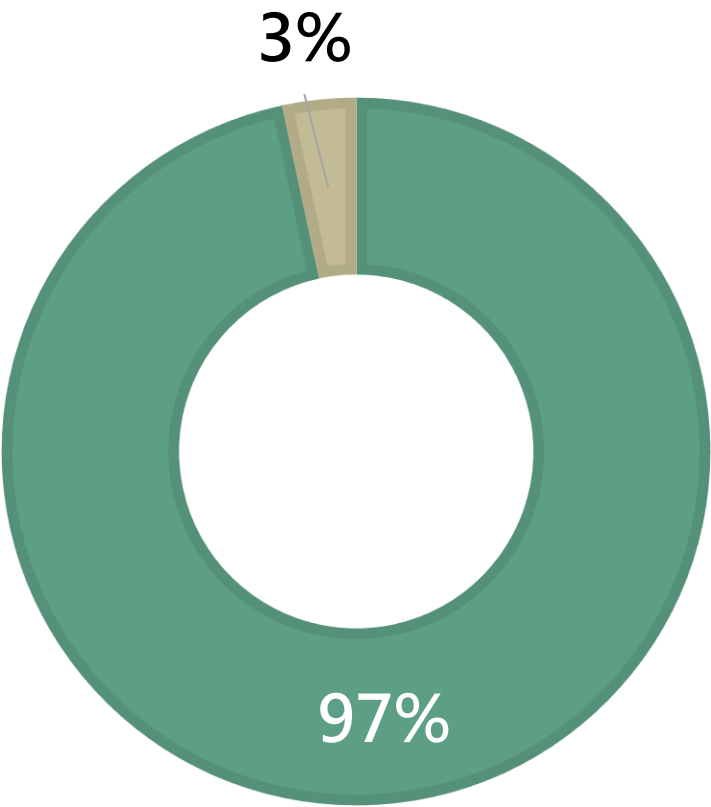


你想要的，漢田都做得得到。
應該

Hantech is Taiwan’s largest contract manufacturer of sterilized soft-pouch health beverages

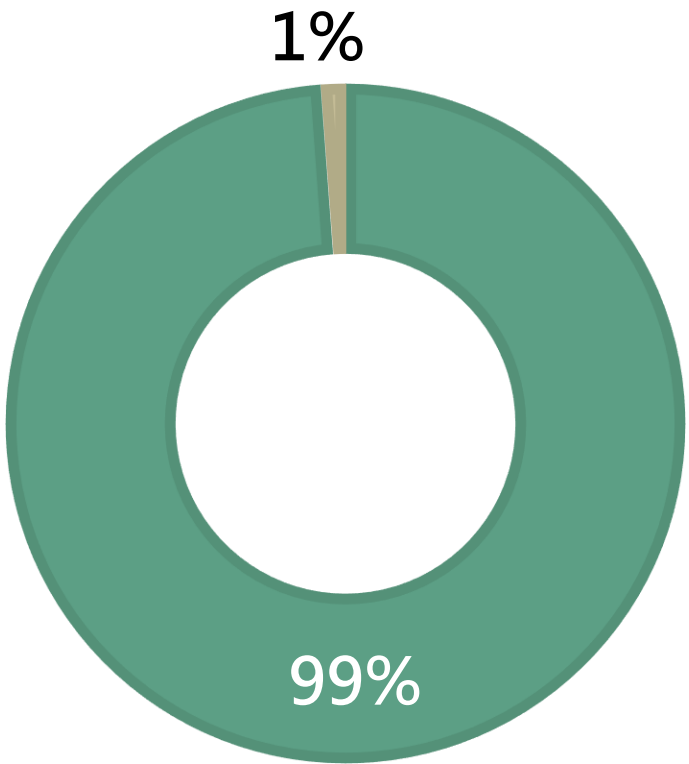
	2007	Company established
	185 employees	Number of employees (July 2026)
	2 facilities	Production site (Changhua, Taiwan)
	191 million pouches	Annual Production Capacity (Largest in Taiwan)
	86.47 million units	Sales Volume (2025)
	NT\$780 million	Revenue (2025)
	16.8%	ROE (2025)

PRODUCT MIX



- Functional Health Beverage
- Others (Powders, Capsules, Raw Materials, etc.)

SALES BREAKDOWN



- Domestic
- Export

* Domestic and export sales are classified based on the location of the entity placing the order, rather than the actual shipment destination.

Consultative OEM/ODM Services

Liquid
formulation
OEM

Sterilized soft
pouches



Product Proposal

Develop innovative product concepts tailored to customer needs



Formulation Design

Develop effective formulations with appealing taste and flavor while managing costs and evaluating production feasibility



Regulatory Review

Review outer packaging labels and marketing copy for regulatory compliance

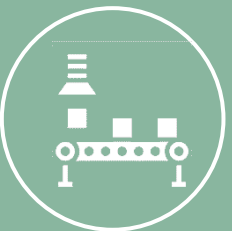
One-Stop/Consultative services

pearl powder



Sterilization Testing

Conduct rigorous heat-penetration testing to ensure complete sterilization



Manufacturing Process and Mass Production

Scale up to automated mass production and ensure on-time delivery



Marketing Support

Support customers with product descriptions and other marketing materials

Specialized Formulation Applications

Learning Support, Vision Support, Digestive Health, and Immune Support
Antioxidant and Skin Beauty, Intimate Care, Fat and Blood Sugar Management,
and Weight Management and Digestive Regularity
Hangover Relief and Liver Support, Relaxation and Sleep Support, Bone Health,
and Energy and Stamina Support



Pouch Packaging Offers Clear Cost and Efficiency Advantages for Brands, Driving the Shift to Pouches

Pouch packaging helps brands improve costs, profitability, ESG performance, and logistics efficiency, accelerating the transition to pouches



High Consumption Rate

Consumption rates are **dozens of times** higher than those of other dosage forms.



Lower Cost (vs. Glass Bottles)

Packaging materials reduced by are **80%**, and transportation requirements are reduced by **60%**.



Logistics Efficiency (vs. Glass Bottles)

Volume is reduced by **55–60%**.



Carbon Reduction and Environmental Protection (vs. Glass Bottles)

Overall carbon footprint is reduced by **40–50%**.



Format Flexibility

Greater product development flexibility (in texture, functionality, and formulation).

Pouches Offer “Consumers” a Tasty and Effortless New Way to Supplement Nutrition

Liquid and jelly formats turn nutritional supplementation into a convenient, ready-to-drink daily habit



High Absorption Rate

Small Molecules/Micronization Technology →
Faster, More Noticeable Results



Tear and Drink

No mixing or water is required, making daily supplementation **effortless**



Portable and Convenient

Space-saving, and easy to carry for commuting, travel, or workouts

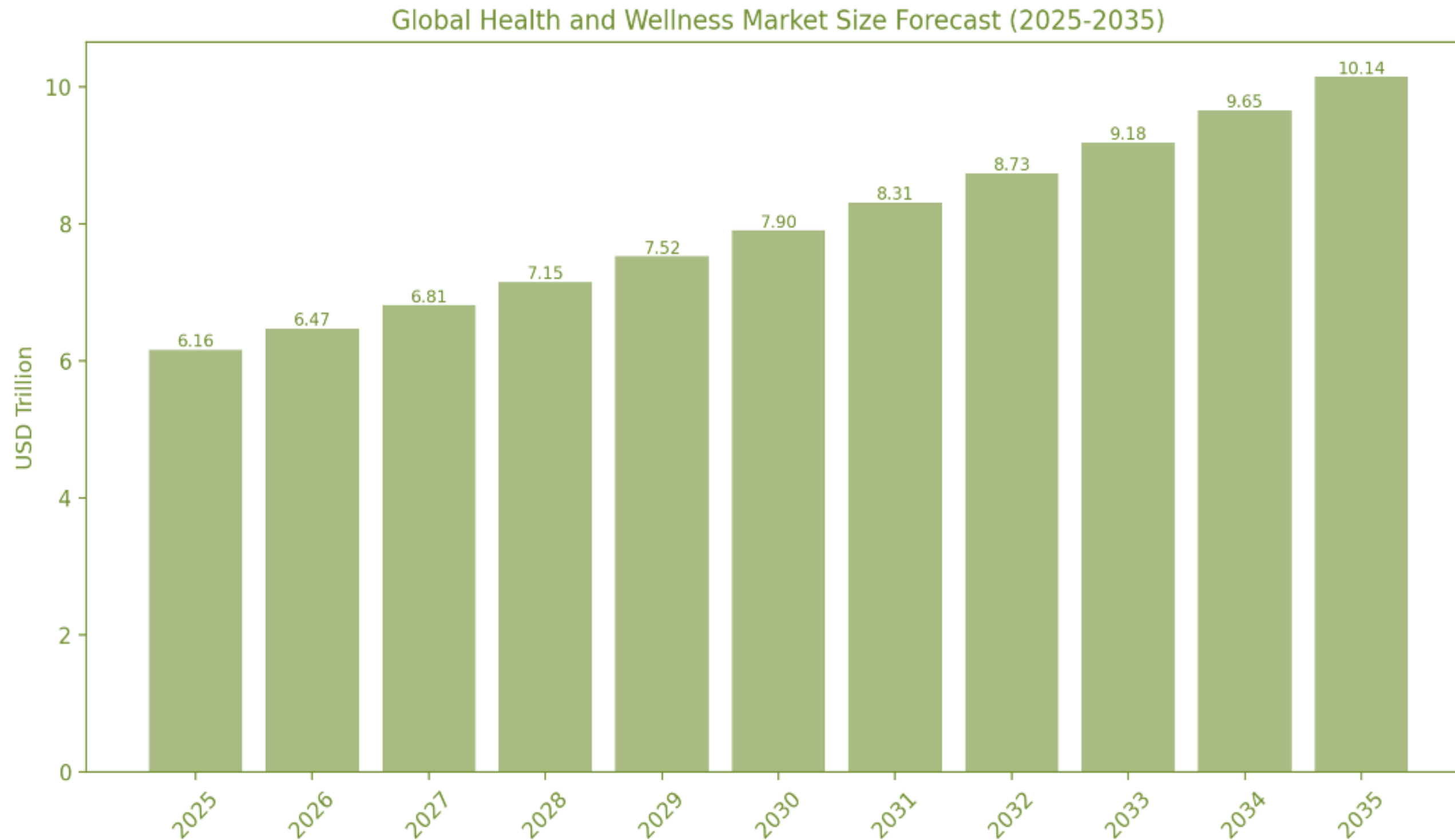


Hygienic and Stable

Single-dose pouches prevent air exposure, and help maintain consistent product quality

Industry Overview

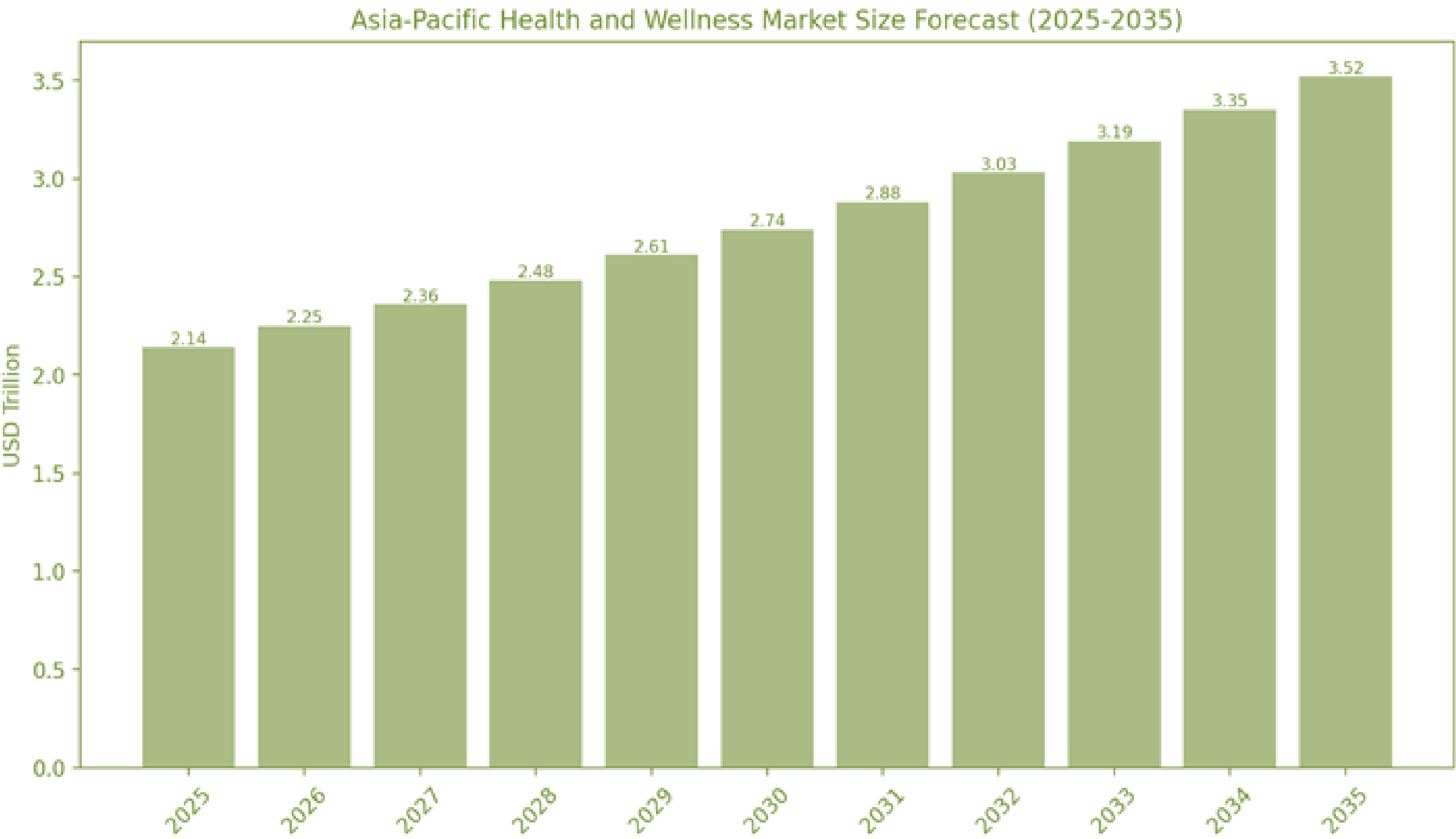
Global Health and Wellness Market Size



According to market research updated in 2026, the global health and wellness market is projected to grow at a CAGR of approximately 5.11% from 2026 to 2035, indicating steady medium- to long-term growth momentum for the industry.

Source: Cervicorn Consulting. (2025). Health and wellness market size, share, growth, report 2026 to 2035. [Annual sequential data is calculated and compiled based on the 2025 and 2035 endpoint values from this report.]

Asia-Pacific Health and Wellness Market Size



The growth momentum of the Asia-Pacific market primarily stems from rising disposable incomes, accelerated urbanization, enhanced health awareness, and the parallel development of traditional healthcare cultures alongside modern health management models.

Source: Cervicorn Consulting. (2025). Health and wellness market size, share, growth, report 2026 to 2035. [Note: Annual sequential data is extrapolated based on the 2025 base period and the 5.11% CAGR value from the report.]

Asia-Pacific Health and Wellness Market Size

Jellies / Gels, as an emerging delivery format for functional ingredients, offer distinctive competitive advantages.



Formulation and Processing Advantages

Liquid or semisolid gel forms facilitate absorption



Consumer Experience Advantage

Smooth stick jelly texture that melts easily in the mouth



Packaging and Usage Advantages

Individually packaged in aluminum foil sachets for easy portability



Commercial and Market Advantages

Contains sufficient levels of functional ingredients to deliver noticeable benefits

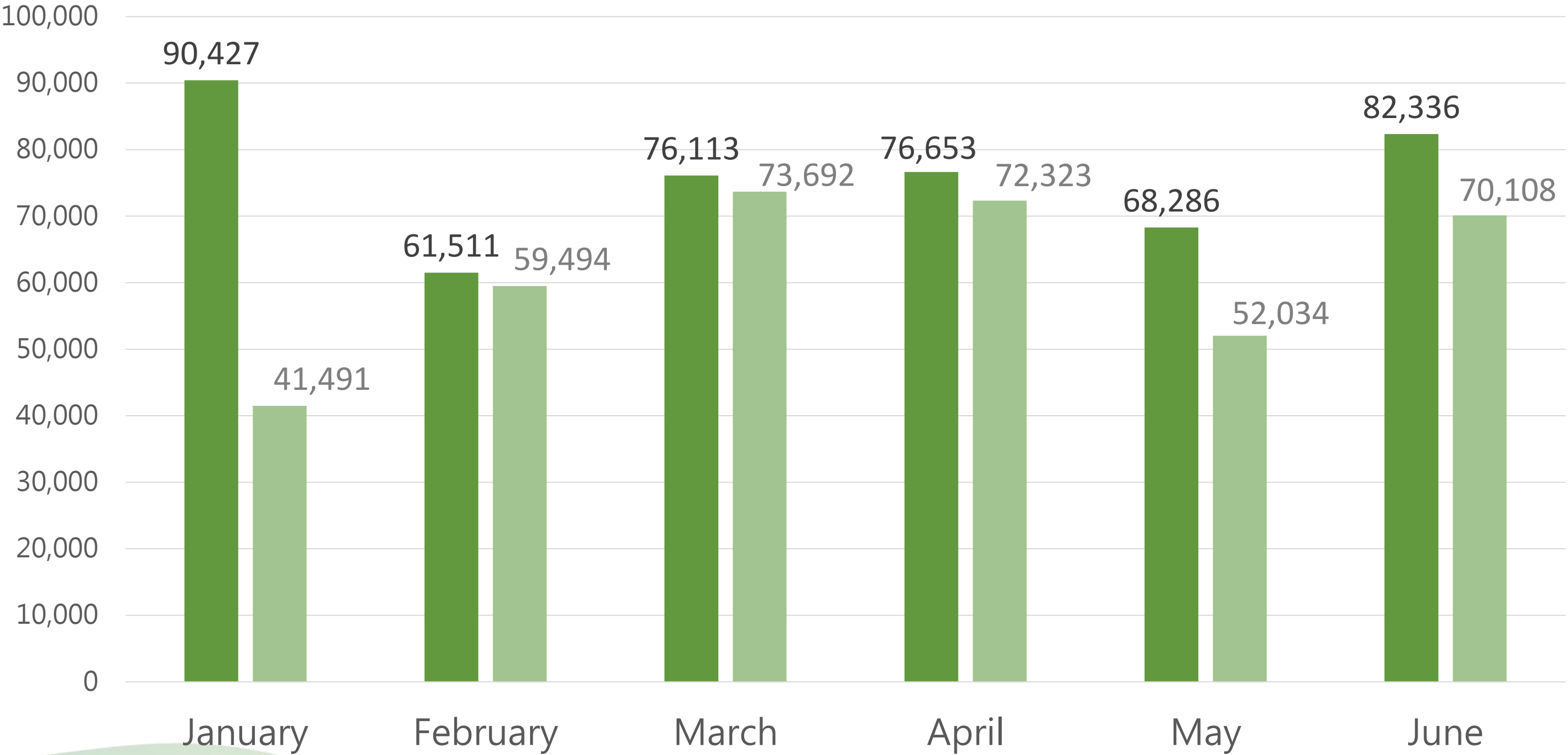
2026H1 Results and Outlook

Revenue Status

Unit: NT\$ thousands

YoY Comparison

■ 2026H1 ■ 2025H1



2026H1 Financial Performance

Operating revenues
NT\$455,326 thousand

+23 % YoY
vs. 2025: NT\$369,142
thousand

Operating gross profits
NT\$160,744 thousand

+15 % YoY
vs. 2025: NT\$139,598
thousand

Gross margin
35%

-8 % YoY
vs. 2025: 38%

Net operating profit
NT\$99,277 thousand

+11 % YoY
vs. 2025: NT\$88,502
thousand

Earnings per share
NT\$2.22

+13 % YoY
vs. 2025: NT\$1.96

2026H1 Financial Position

Cash and cash equivalents 06/30

NT\$264,054 thousand

-39 % YoY

vs. 2025: NT\$431,067
thousand

Accounts receivable 06/30

NT\$136,056 thousand

+45 % YoY

vs. 2025: NT\$93,919
thousand

Debt ratio 06/30

33%

- % YoY

vs. 2025: 33%

Return on assets

14%

+17 % YoY

vs. 2025: 12%

Return on equity

20%

+18 % YoY

vs. 2025: 17%

Strategy and Goal

2026 Capacity and Format Expansion: Introducing New Product Formats

- Jelly products currently account for more than 20% of the market, with demand continuing to grow. Growth is primarily being driven by the senior market and the children's nutrition market.
- The Company's existing product portfolio has primarily used four-side-seal pouches. Production lines are being upgraded to add back-seal and spout pouch formats, together with the related thermal sterilization lines. By adopting different filling and sterilization methods, the Company aims to improve the texture, mouthfeel, and appearance of jelly products and meet a broader range of customer needs.

Full Range of Pouch Sizes

Covering small, medium, and large capacities to address demand across the full range of market segments



Back-Seal Pouch Products

Advantages and Value



Korean Minimalism Refined Style

Concentrated Minimalist Design

Refined Korean Minimalist Packaging

Full, Dimensional Tactile Feel

A minimalist pouch design for concentrated functional beverages, featuring a slim profile and a full, dimensional tactile feel that conveys the premium aesthetic of Korean beauty products.

High Production Efficiency & Optimized Packaging Material Utilization

Maximized Production Efficiency

Optimized Packaging Material Utilization

The back-seal filling format enables faster production throughput, while the minimalist pouch design maximizes the use of packaging material, delivering significant advantages in both material cost and efficiency.

Astragalus Essence

Patented Astragalus Extract

Gentle Tonic Suitable for All Age Groups

Using an exclusively sourced patented ingredient, this product is positioned as an alternative to Korean ginseng extracts. Its gentle tonic properties make it suitable for all age groups while moving beyond the heavy, medicinal image traditionally associated with Chinese herbal beverages.

Collagen Jelly

Stable Collagen Formulation

Premium Beauty Format

A collagen supplement format designed around four key attributes: dosage, flavor, portability, and premium appeal. It preserves active ingredients while delivering excellent taste, strengthening competitiveness in the premium beauty market.



Sleep Support Jelly

Protection for Sensitive Ingredients

Intuitive Grab-and-Go Pack Design

A four-layer high-barrier structure combined with a gel matrix protects sensitive ingredients, while the easy-to-tear and easy-to-consume format simplifies the bedtime routine.



Spout Pouch Product

Advantages and Value



Large-Capacity Packaging

Effective Levels of Functional Ingredients

Multi-Ingredient Formulation

High-Capacity Format Characteristics

The larger pouch capacity accommodates higher amounts and a broader range of ingredients, supporting more comprehensive nutritional needs.

Diversified Product Applications & Age-Inclusive Design

Suitable for Multiple Servings

Easy One-Handed Squeezing

Senior-Friendly Format

Convenient On-the-Go Nutrition for Office Workers

Moving beyond previous capacity limitations expands the possibilities for high-protein drinks and jelly drinks, making the format suitable for convenient nutritional supplementation and the development of senior-friendly products.

Protein Drink



Advantages of High-Protein Dose

Ready to Drink, No Mixing Required

Redefining high-protein products by combining a high-protein dose with ready-to-drink convenience, precisely meeting the need for portable, ready-to-drink nutrition in fast-paced lifestyles.

Meal Replacement Drink

High-Quality Protein and Rich in Fiber

Satiety

Optimal Nutrient Ratio

Its larger capacity accommodates an optimally balanced formulation designed around daily nutritional needs, making it well suited to the structured dietary management demanded by modern consumers.



Jelly Drink



Easy to Consume with Reduced Choking Risk

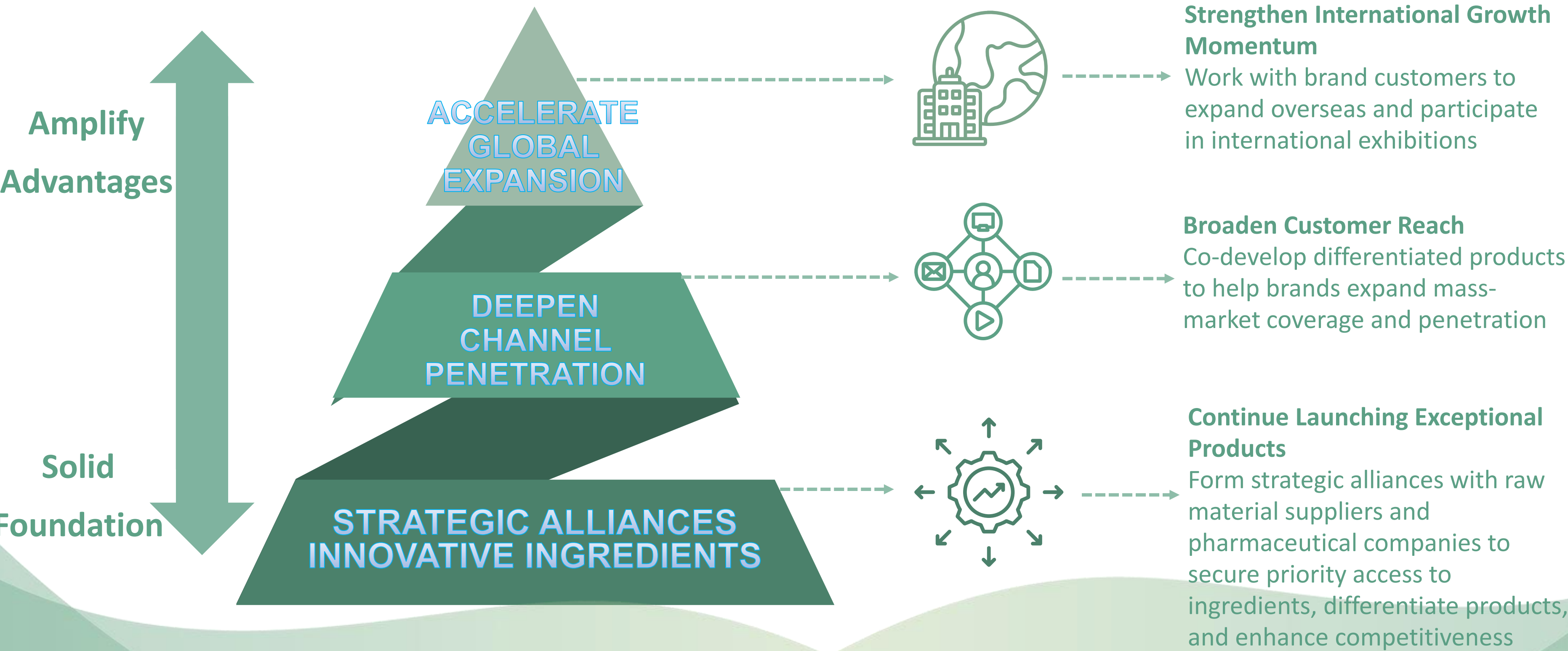
Enjoyable Consumption Experience

Flavor Masking

A user-friendly format tailored to children and older consumers, with flavor masking for functional ingredients to make supplementation as enjoyable as having a snack.

Hantech's Growth Strategy – Three Strategic Directions to Drive Continued Breakthroughs and Accelerate Growth

Continue expanding market share across multiple platforms



Sustainability

Sustainable Operations: Driving Efficiency and Trust Through Responsibility

Environment



- Thermal Energy Transition and Reduction: **Recover process waste heat** and upgrade equipment to reduce reliance on fossil fuels.
- Solar Panel Installation: Maximize the role of solar power during electricity restrictions or outages to reduce production interruption risk, **increase renewable energy use, and lower future carbon fee costs.**
- Data Monitoring and GHG Inventory: Beginning in 2025, energy savings from natural gas and electricity are incorporated into Scope 1 and Scope 2 reduction metrics, while **the GHG inventory is expanded to include Scope 3 indirect emissions across the value chain.**

從節能減碳到治理透明，漢田以「負責任的成長」為核心，打造具韌性、效率與信任的永續營運體系

Sustainable Operations: Driving Efficiency and Trust Through Responsibility

Society



- **Employee Health and Safety:** The Company implements four major health promotion programs to proactively support workplace health.
- **Preserving Local Heritage and Carrying Care Forward:** The Company promotes the preservation of local culture, supports activities organized by local temples, strengthens community ties, and works with local communities to safeguard traditional heritage.
- **Support for Vulnerable Groups:** The Company provides resources to help improve the living conditions of vulnerable groups and works with nonprofit organizations on the “Chinese New Year Meals with Love” initiative, delivering festive reunion meals to older adults living alone.

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Sustainable Operations: Driving Efficiency and Trust Through Responsibility

Governance



- **Board Performance:** The board performance evaluation is conducted by an independent external professional institution, **with the assessment results exceeding the established standards.**
- **Annual General Meeting of Shareholders:** Held on May 20, **with more than half of the directors and the convener of the Audit Committee attending in person.**
- **Cross-Disciplinary Expertise & Independence:** Directors bring experience across multiple industries, while **independent directors account for more than one-third of the Board**, enhancing objectivity in decision-making and industry insight.
- **Establishment of the Sustainable Development Committee:** Directors participate in oversight, the Sustainability Report is submitted to the Board for approval, and sustainability performance information is subject to limited assurance.

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